

MEMBER PROFILE FOR NEWSLETTER

(Please submit a recent photo with completed profile to the email address at the bottom of the page)

****This questionnaire is for Affiliate and Realtor members. Affiliate members: wherever you see
'Realtor', substitute your business.**

NAME: _____ **DATE:** _____

COMPANY: _____

WHAT I DID BEFORE REAL ESTATE:

YEAR STARTED :

I CHOSE A CAREER IN REAL ESTATE BECAUSE:

**CAREER HIGHLIGHTS, AWARDS, RECOGNITIONS, OR ACHIEVEMENTS OF WHICH YOU
ARE PARTICULARLY PROUD:**

MY BIGGEST CHALLENGE AS A REALTOR® IS:

BIGGEST MISCONCEPTION ABOUT THE REAL ESTATE INDUSTRY:

IF I WEREN'T A REALTOR, I'D BE:

MY MOST EMBARRASSING REALTOR® MOMENT WAS:

MY "DREAM" HOME WOULD BE LIKE... & LOCATED...:

BEST ADVICE I COULD GIVE TO OTHERS IN THIS INDUSTRY/ SECRET OF MY SUCCESS (i.e.: best advice you've received, invaluable business tool, best advertising tip, most successful closing tool, the most valuable lesson learned, how to survive in this economy, etc. Please be detailed.):

DEADLINE: TUESDAY, FEBRUARY 3, 2009

**THIS FORM CAN BE FAXED OR MAILED TO THE ASSOCIATION OFFICE
FAX: (717) 270-5668
QUESTIONS? (717) 272-6126
1300 FLORENCE ST, LEBANON, PA 17042
OR E-MAIL TO JULIE OSBORNE AT: secretary@lebanon-realtors.com**